

# Ride-hail (TNS) rates

Ride-hail companies use dynamic pricing to increase supply during peak periods by increasing rates and to attract more passengers during off-peak periods by lowering rates. Dynamic pricing is a flexible approach to setting the cost of a service. It's meant to reflect changing market conditions and to incentivize behaviour.

The Passenger Transportation Board (Board) sets minimum rates to be charged for ride-hail (TNS) trips in B.C. based on the operating region. This minimum rate is based on taxi flag rates for the region. For ride-hail trips, passengers agree to pay an up-front fare and that fare must not fall below the minimum rate.

## Rates rule - TNS rates rule

### Disclaimer (PDF copy)

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### Purpose

To set minimum rates for Transportation Network Services (TNS) in British Columbia and outline rates rules applicable to TNS.

### Legislation

Section 7(1) of the *Passenger Transportation Act* (Act) states the Passenger Transportation Board (Board) has authority to:

(f) approve, or set, for the purpose of establishing just and uniform charges, rates to be charged by a licensee in respect of passenger directed vehicles operated under a licence that includes a passenger directed vehicle authorization or transportation network services authorization, or under a temporary operating permit that includes a passenger directed vehicle authorization, and approve any rule, practice or tariff of the licensee relating to those rates;

(g) make rules respecting

(i) rates that are or may be charged by a licensee,

(ii) any rules or practices of a licensee relating to those rates, and

(iii) any tariff of those rates.

Section 1 of the Act includes the following relevant definitions:

“passenger directed vehicle authorization” means an authorization that, if included in a licence, authorizes one or more motor vehicles to be operated as passenger directed vehicles, but only if those motor vehicles are hailed other than through the use of transportation network services.

“rates”, in relation to compensation that may be charged or collected for the transportation of passengers in commercial passenger vehicles, includes the following:

1. discount fares;
2. round-trip fares;
3. point-to-point fares;
4. deadhead charges;
5. minimum and maximum charges;
6. any other fares, fees or charges.

“transportation network services” means either of the following:

1. services, other than services excluded by regulation, respecting the connection of drivers of passenger directed vehicles with passengers who hail and pay for the services through the use of an online platform;
2. prescribed services.

## Applicability

This rule applies to licensees with a Transportation Network Services Authorization.

## Rule

1. Unless specified otherwise by the Board, licensees providing transportation network services must charge rates for each ride that do not fall below the applicable TNS minimum rate in Table 1 below.
2. The use of any coupons or discounts that reduces a fare charged for a ride to an amount below the TNS minimum rate is prohibited.

**Table 1: TNS Minimum Rates by TNS Operating Region**

TNS Operating Region	Regional Districts	TNS Minimum Rates
1. Lower Mainland, Whistler	Metro Vancouver Fraser Valley Squamish-Lillooet	\$3.35
2. Capital Region	Capital Regional District	\$3.40
3. Vancouver Island excluding CRD	Cowichan Valley Nanaimo Comox Valley Alberni-Clayoquot Strathcona Mount Waddington qathet (Powell River)	\$3.40
4. Okanagan-Kootenays-Cariboo	Okanagan-Similkameen Central Okanagan North Okanagan Kootenay Boundary Central Kootenay East Kootenay Cariboo Thompson-Nicola Columbia Shuswap	\$3.50

5. BC North Central & Other BC Regions	Fraser-Fort George Bulkley-Nechako Kitimat-Stikine Peace River Northern Rockies North Coast Central Coast Sunshine Coast Islands Trust	The TNS minimum rate will be set on a case by case basis after a review of the TNS application and taxi rates in an area.
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3. TNS minimum rates in Table 1 include 5% GST.

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[Passenger Transportation Board Policy Manual](#)