

# Industry Advisory

April 8, 2015

## Limousine Rates in Victoria, Vancouver and Surrounding Areas

As of May 1, 2015 all operators of Perimeter Seating Buses (PSBs) must have a Special Authorization licence to continue operating. The Passenger Transportation Board is publishing applications for PSBs and including rates requested from applicants. Some rate requests are for flat rates, package rates or are lower than the Board's hourly and YVR-Whistler flat rate as set out in [Rates and Rules for Limousines in the Vancouver and Victoria Areas](#).

Since the publication of PSB applications, the Board has received formal submissions and general letters regarding proposed rates. Generally, the submissions urge the Board to apply the same rates to all limousine operators. A recent letter from the BC Limousine Association urged the Board to adopt revised flat rates for stretch SUVs and larger limo buses.

The Board has reviewed these matters and will be guided by the following policy and principles.

### Board Policy & Principles

Overall, the Board is seeking to stabilize the playing field among limousine operators.

#### *(a) Hourly & YVR – Whistler Rates*

PSBs that can carry up to 16 passengers, plus driver:

- Minimum: \$150 per hour
- Maximum: \$240 per hour
- YVR-Whistler minimum flat rate: \$675

PSBs that can carry 17 or more passengers, plus driver:

- Minimum: \$175 per hour
  - Maximum: unlimited
  - YVR-Whistler minimum flat rate: \$785
- Discounts up to 15% may be offered on the rates set out above.

- PSB hourly rates between YVR and Whistler may be charged as long as they are based on a minimum charge of 4.5 hours, and customers are notified prior to the start of the trip that an hourly rate will be charged.

*(b) PSB flat rates (point-to-point trips)*

1. May be approved as long as they are not below the one hour minimum rate.  
Exception: 4.5 hour minimum for YVR-Whistler trips
2. Will not be subject to discounts
3. Will be calculated using google maps & rounded up to the nearest quarter hour
4. Will not be applied on YVR or Vancouver to/from points north of Squamish on Sea-to-Sky corridor – hourly rates
5. The following additional fees may be charged as long as the customer is notified at the time of booking the service.
  - ferry, bridge, and tunnel tolls and other public fees such as parking and park entrance fees that apply to the limousine or its occupants (including the driver) and tolls for return trips
  - meet and greet fees
  - vehicle decoration or preparation fee
  - meals or accommodation costs for drivers
  - vehicle clean up fees

*(c) Package Rates*

Wedding, Graduation & other package rates that are outside the PSB minimum rates will not be approved.

*(d) Survey*

In early summer this year, the PT Board will survey operators in the Lower Mainland and Capital Regional District regarding PSB and other limousine rates, including packages and flat rates on the Sea-to-Sky Highway. Based upon responses to this survey, the Board may make changes to its current policies and rule.